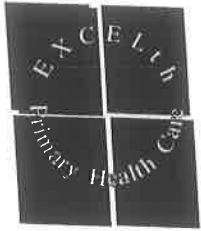


EXCELth, Inc.

“Serving Louisiana’s Underserved Health Care Needs Since 1992”



November 2, 2018

*Myrna H. Cassimere
RN, PhD., President*

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To Whom It May Concern:

It is with great pleasure that I have the opportunity to provide a reference for The Inline Group as an outstanding strategic business partner to EXCELth, Inc. As a key player in health for the underserved community in New Orleans and Baton Rouge, it is sometimes difficult to recruit the quality and volume of providers needed to serve our patients and their families. As a Federally Qualified Health Center actively engaged in planning and delivering a continuum of care, we are desirous to employ physicians and advanced practitioners who will establish roots in our community to continue the provision of quality and affordable primary care for our communities. We frequently say that our patient is not just the patient in front of the provider but their family and the community which impacts their daily lives.

From the initial beginnings of our partnership with The Inline Group, our Inline account manager has been very engaged. She has listened to our requests, desires, struggles and needs. She understands the difficulties associated with recruiting for a Community Health Center setting; however, she has not let this hinder her ability to find what we need. In two different periods within 23 months, she has provided 26 candidates who were prescreened and vetted specifically for our openings. Of those 26 candidates, we have made 3 hires (an Internal Medicine Physician, a Psychiatrist, and a Family Nurse Practitioner).

On top of the results The Inline Group provides, they have saved our organization possibly over 100K in recruitment costs. Their pricing structure does not include marketing or placement fees. Coupled with being able to make unlimited hires, this solution truly makes sense for our organization; their marketing strategies and customer service have been outstanding. The Inline Group has proven to be a valuable partner to EXCELth, Inc. and I would highly recommend using them when recruiting providers for permanent positions.

Sincerely,

Michael A. Andry, CEO